



Our Precision, Your Advantage

Human Resources Department

Job Title: Territory Sales Manager (TSM) for Baltimore

Location: Based in the greater Washington D.C. / Baltimore area

KYB Americas Corporation, a subsidiary of one of the world's largest manufacturers of shocks, struts, and hydraulic components, and a global leader in ride control technology for both OEM and Auto Care (Aftermarket) industries.

Overview: KYB, a world class, global manufacturer of automotive components is accepting applications for a Territory Sales Manager. This position is based in the greater Washington D.C. / Baltimore area and requires approximately 30% overnight travel. The ideal candidate would live in this area and have three plus years of experience working in the automotive aftermarket. A college degree is preferred. This position requires a minimum of a high school diploma or GED from an accredited organization. Experience in cultivating customer relationships is required along with the ability to interact with automotive Service Providers. Microsoft Office skills are required. Valid state-issued driver's license with a clean driving record are required. This is an excellent opportunity to work with the sales and training team in a dynamic market.

ABOUT US:

KYB Corporation produces a variety of ride control, hydraulic, and electronic products for use as original equipment and replacement parts in automobiles, motorcycles, trucks, specialty vehicles, buses, aircraft, railroad cars, industrial applications, agricultural applications, and civil engineering projects. Our global headquarters are located in Tokyo, Japan, and we have facilities in Asia, the United States, Central and South Americas, and Europe.

KYB Americas Corporation Automotive Aftermarket is headquartered in Greenwood, IN. We are responsible for sales and distribution of KYB Automotive Aftermarket Components in Canada and the USA.

**Website: <http://www.kyb.com>
Company Size: 501-1000 employees**

*****NO AGENCIES PLEASE*****

KYB Americas Corporation is an Equal Opportunity Employer